



# REAL ESTATE

## PROPERTY DIVISION

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Practicing in a region where the real estate market is a critical piece of our economy, we understand the particular challenges private investors, developers, lenders, and local governments face in all phases of complex commercial real estate transactions.

For our private clients, our attorneys handle all aspects of complex commercial real estate transactions including initial raising of capital, structuring complex joint ventures with both institutional and local equity investors, due diligence, acquisitions, ground leasing, space leasing, debt financing, and dispositions. Our attorneys have extensive experience with all types of real estate projects, including vacant land, office buildings, shopping centers, hotels, condominiums, apartment buildings, industrial parks and mixed-use projects.

We have substantial experience representing municipalities and state agencies in matters as basic as the leasing of space for government offices and transactions as complex as public-private partnership (P3) ventures in the development of major public facilities such as professional sports stadiums, town centers, airport terminals, hotels and senior housing facilities. We understand the unique issues in working with governmental entities, including the acquisition, financing and development of public lands.

Our innovative strategies are the result of combining our private client and municipal experience. Our attorneys are thought leaders in the industry, who become your trusted advisors when it comes to real estate industry trends and legislative reforms affecting real estate, such as Opportunity Zones, which create substantial tax benefits for investors who invest capital gains in real estate projects.

Our attorneys are also involved in evaluating the title to land and addressing and resolving complex title problems. As agents for several national title insurance companies, we provide title insurance, where appropriate, to protect our clients from the unlikely event that unforeseen impediments may affect the ownership of the land.

Whatever the stage of your engagement with property and its development, we stand ready to provide the necessary guidance to achieve a successful outcome in the deal.