

EDUARDO M. SOTO

PARTNER

CHAIR OF REAL ESTATE PRACTICE GROUP

Miami
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Ed Soto practices in the area of commercial real estate, commercial lending and transactional matters. He has substantial experience in all aspects of real estate-secured and asset-based loans, including construction loans, permanent financing, public-private financing, and borrowing base financing. He has substantial experience in representing both lead and participant lenders in syndicated transactions and other co-lending arrangements. He also regularly represents developers and investors in the purchase, sale and development of real property.

Ed is a problem solver who seeks practical solutions to reach his clients' goals. He works closely with the firm's land use and zoning team to address all matters that may arise during the development process. Ed also advises clients in structuring transactions to minimize federal, state, and local tax liability.

PROFESSIONAL & COMMUNITY INVOLVEMENT

- Zoo Miami Foundation, Board of Directors, 2023

PRACTICE AREAS

- Banking and Financial Institutions
- Business Organizations, Acquisitions and Conveyances
- Bonds and Public Finance
- Public Sector Land Conveyances
- Affordable Housing
- Real Estate
- Public/Private Partnership (P3) Transactions

- Cuban American Bar Association (CABA), 2006-present
- Executive Director, South Florida Association of Financial Professionals, 2019
- Member, South Florida Executive Roundtable, 2019-present
- Dade County Bar Association, Real Property Committee, 2006-present
- The Florida Bar, Real Property, Probate and Tax Sections, 2002-present

AWARDS & RECOGNITION

- Best Lawyers in America, 2021-present
- Martindale-Hubbell Peer Review Ratings: AV Preeminent
- Lawdragon, 500 Leading Real Estate Lawyers Guide, 2024 - present
- Daily Business Review, Dealmaker, 2008

PUBLICATIONS

- *Law & Practice Chapter*, Chambers and Partners Real Estate 2026 Guide (Florida), May 7, 2026

PRESS MENTIONS

- *Weiss Serota appoints co-chairs*, Miami Today, August 10, 2023
- *WSHC+B Names New Real Estate Practice Co-Chairs*, Attorney at Law Magazine, July 14, 2023
- *WSHC+B Names Maria Currais And Ed Soto As Real Estate Practice Co-Chairs*, Citybiz, July 14, 2023
- *Zoo Miami Foundation (ZMF) Proudly Announces Addition Of New Board Of Directors*, Miami's Community News, February 8, 2023

REPRESENTATIVE EXPERIENCE

- Represented lender with respect to real estate financing secured by 45 South Florida gas stations. Advised on the extension of new credit facilities, the refinancing of existing credit facilities, and the purchase of existing notes and mortgages to minimize transaction costs.
- Represented lender with respect to financing the simultaneous acquisition of over 30 gas stations from ExxonMobil in a transaction valued at over $55 million.
- Represented client in the $25 million purchase of vacant land in Central Florida.
- Advised local university in a $44 million bond refinancing secured by University property.
- Represented lead lender with respect to real estate construction financing secured by a ground lease for the construction of a

ADMISSIONS

Florida, 2002

EDUCATION

University of Miami School of Law, LLM (Taxation), 2003

University of Tennessee College of Law, J.D., 2002

University of Florida, B.A., 1999

LANGUAGES

Spanish

luxury apartment building, including mezzanine financing and multiple participant lenders.
- Represented a local non-profit corporation with respect to construction financing and ground lease to a charter school, together with the subsequent refinancing to permanent tax-exempt financing, the issuance of tax exempt bonds, and New Market Tax Credits.
- Continuing representation of prominent South Florida developer in the acquisition, sale and financing of real property.