

MARC I. SOLOMON

PARTNER

CHAIR OF BUSINESS TRANSACTIONS DIVISION

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Marc Solomon leverages his strong business background to represent local companies and entrepreneurs as general counsel and business advisor. He handles the structuring, negotiation and consummation of transactions in corporate finance, contracts, mergers and acquisitions, and exit and succession planning. A significant portion of Marc's legal practice involves representing clients in the acquisition and sale of multi-million dollar businesses.

Marc's unique problem solving and deal-making approach comes in part from his experience in the corporate world. Marc was the owner, CEO and general counsel of a trucking and logistics management services business. During his tenure, the company consolidated and acquired more than 50 trucking and distribution businesses across the United States.

Now, Marc helps companies and entrepreneurs in all stages of development from formation through the operation, financing, expansion, and future sale of their businesses. Whether a client's objective is to sell the company or transfer ownership and management to family members or key employees, Marc can properly prepare the client for a successful exit. When needed, he

PRACTICE AREAS

- Business Organizations, Acquisitions and Conveyances
- Banking and Financial Institutions
- Corporate Affairs and Governance
- Exit Planning
- Sports, Arts and Entertainment

ADMISSIONS

leverages his strong network of professionals such as CPAs, bankers and business consultants to help clients improve performance and increase market value.

Marc also represents clients in business contracts and transactions, business formation/choice of entity work, business and family succession planning, corporate finance and governance, executive employment, operating and shareholder agreements, and the creation of incentive compensation plans for key managers.

PROFESSIONAL & COMMUNITY INVOLVEMENT

- South Palm Beach County Bar Association
- Anti-Defamation League, Civil Rights and Public Affairs Committees
- Ambassadors Board Nova Southeastern University

AWARDS & RECOGNITION

- Lawdragon 500 Leading Dealmakers in America, 2026
- *The Boca Raton Observer*, Top Lawyer, 2022 - present
- *South Florida Legal Guide*, Top Lawyer, 2021 - present

- Press Mentions
- Presentations

Press Mentions

- *Although Transactions Have Chilled, Some Fla. Dealmakers See Warming Conditions*, Daily Business Review, September 14, 2023
- *Power Players*, The Boca Raton Observer Magazine, December 2021
- *What Would Happen To Your Business If You Died Tomorrow?* Daily Business Review, October 24, 2018
- *The Path to a Successful Exit From Your Business*, Daily Business Review, August 17, 2017
- *Exiting your business only one chance to do it right*, Small Biz Resources, June 10, 2016
- *A winning strategy for exiting your business*, Daily Business Review, May 24, 2016

Presentations

- *Entrepreneurship-Building and Exiting a Successful Company*, Morgan Stanley, December, 2018
- *Transitioning your Business to Achieve your Personal Goals*, Boca Raton, November 2017
- *Exit Planning Panel Event*, Boca Raton Estate Planning Council, 2016
- *Exit Planning*, Association for Corporate Growth, 2016
- *How to Successfully Exit Your Business*, Lauderdale Yacht Club, 2015
- *Legal Issues Pertaining to the Purchase and Sale of Businesses*, Daszkal Bolton, 2016
- *Selling Your Company and Managing New Wealth*, Lauderdale Yacht Club, 2016

Florida, 1985

EDUCATION

National Law Center at George Washington University, J.D., with honors, 1985

Dickinson College, B.A. in Political Science, 1982